

Monthly Indicators



January 2023

The US housing market began the year in a state of rebalance, with many buyers and sellers remaining cautious while they wait to see where the market is headed. Nationally, pending sales rose 2.5% month-to-month, marking the first increase since May, while sales of existing homes fell 1.5% as of last measure, according to the National Association of Realtors® (NAR). Demand for housing persists, but higher mortgage interest rates have cut into housing affordability, with total home sales down 17.8% last year compared to 2021.

New Listings decreased 45.2 percent for Single Family homes and 40.5 percent for Condominium homes. Pending Sales decreased 42.3 percent for Single Family homes and 47.3 percent for Condominium homes. Inventory increased 35.7 percent for Single Family homes and 39.3 percent for Condominium homes.

Median Sales Price increased 0.4 percent to \$1,162,500 for Single Family homes but decreased 7.9 percent to \$657,500 for Condominium homes. Days on Market decreased 0.8 percent for Single Family homes but increased 9.3 percent for Condominium homes. Months Supply of Inventory increased 110.5 percent for Single Family homes and 144.4 percent for Condominium homes.

As sales slow, time on market is increasing, with the average home spending 26 days on market as of last measure, according to NAR. Seller concessions have made a comeback, giving buyers more time and negotiating power when shopping for a home. Although home prices remain high, mortgage rates declined steadily throughout January, falling to their lowest level since September, sparking a recent surge in mortgage demand. Lower rates should aid in affordability and may soon lead to an uptick in market activity ahead of the spring selling season.

Quick Facts

- 51.3%

Change in Number of
Closed Sales
All Properties

+ 1.3%

Change in Number of
Median Sales Price
All Properties

+ 29.7%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	1-2022	1-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		124	68	- 45.2%	124	68	- 45.2%
Pending Sales		97	56	- 42.3%	97	56	- 42.3%
Closed Sales		92	58	- 37.0%	92	58	- 37.0%
Days on Market Until Sale		120	119	- 0.8%	120	119	- 0.8%
Median Sales Price		\$1,157,500	\$1,162,500	+ 0.4%	\$1,157,500	\$1,162,500	+ 0.4%
Average Sales Price		\$1,674,632	\$2,305,885	+ 37.7%	\$1,674,632	\$2,305,885	+ 37.7%
Percent of List Price Received		100.0%	96.6%	- 3.4%	100.0%	96.6%	- 3.4%
Housing Affordability Index		44	34	- 22.7%	44	34	- 22.7%
Inventory of Homes for Sale		213	289	+ 35.7%	—	—	—
Months Supply of Inventory		1.9	4.0	+ 110.5%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



Key Metrics	Historical Sparkbars	1-2022	1-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		200	119	- 40.5%	200	119	- 40.5%
Pending Sales		182	96	- 47.3%	182	96	- 47.3%
Closed Sales		156	54	- 65.4%	156	54	- 65.4%
Days on Market Until Sale		86	94	+ 9.3%	86	94	+ 9.3%
Median Sales Price		\$713,750	\$657,500	- 7.9%	\$713,750	\$657,500	- 7.9%
Average Sales Price		\$985,118	\$1,022,861	+ 3.8%	\$985,118	\$1,022,861	+ 3.8%
Percent of List Price Received		100.1%	98.3%	- 1.8%	100.1%	98.3%	- 1.8%
Housing Affordability Index		71	60	- 15.5%	71	60	- 15.5%
Inventory of Homes for Sale		168	234	+ 39.3%	—	—	—
Months Supply of Inventory		0.9	2.2	+ 144.4%	—	—	—

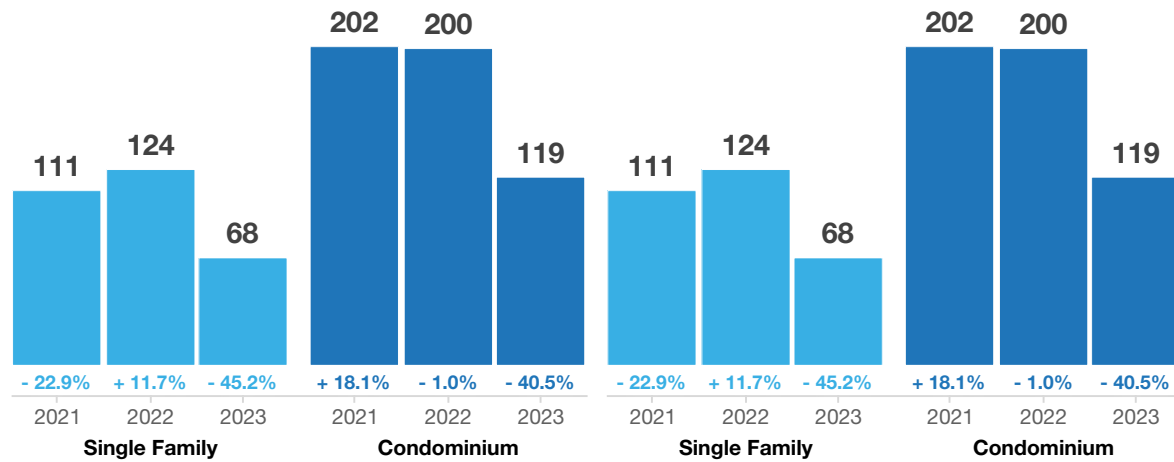
New Listings

A count of the properties that have been newly listed on the market in a given month.



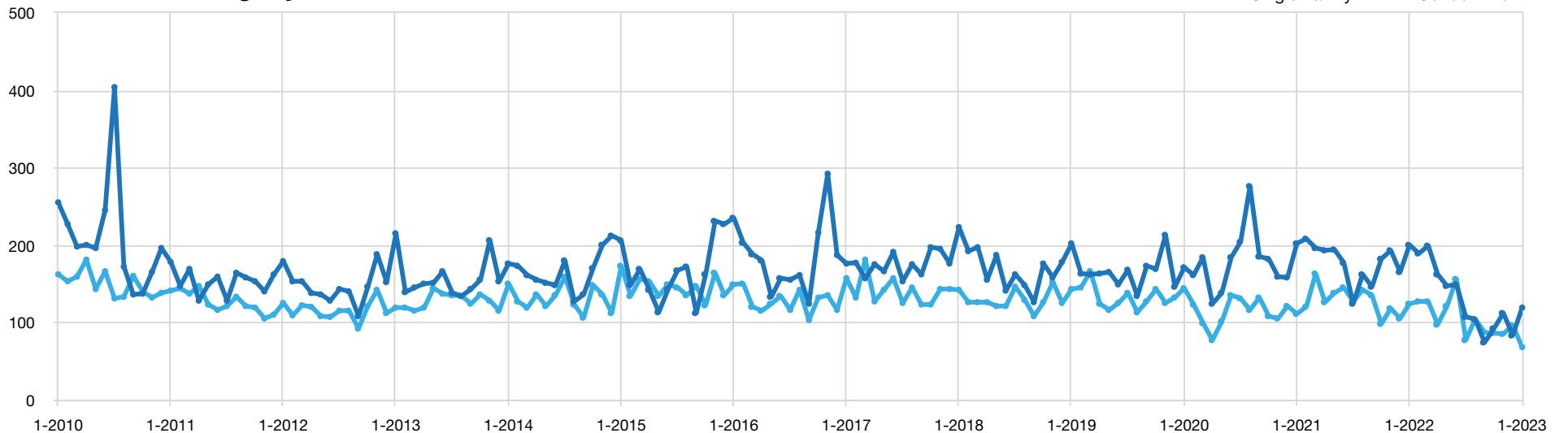
January

Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2022	127	+ 5.8%	189	- 9.1%
Mar-2022	127	- 22.1%	199	+ 1.5%
Apr-2022	97	- 23.0%	162	- 16.1%
May-2022	121	- 12.3%	147	- 24.2%
Jun-2022	156	+ 7.6%	149	- 15.8%
Jul-2022	77	- 39.4%	107	- 13.7%
Aug-2022	104	- 26.8%	104	- 35.8%
Sep-2022	87	- 35.6%	74	- 49.3%
Oct-2022	86	- 12.2%	92	- 49.5%
Nov-2022	85	- 28.0%	112	- 42.0%
Dec-2022	96	- 8.6%	83	- 49.7%
Jan-2023	68	- 45.2%	119	- 40.5%
12-Month Avg	103	- 19.5%	128	- 28.1%

Historical New Listings by Month



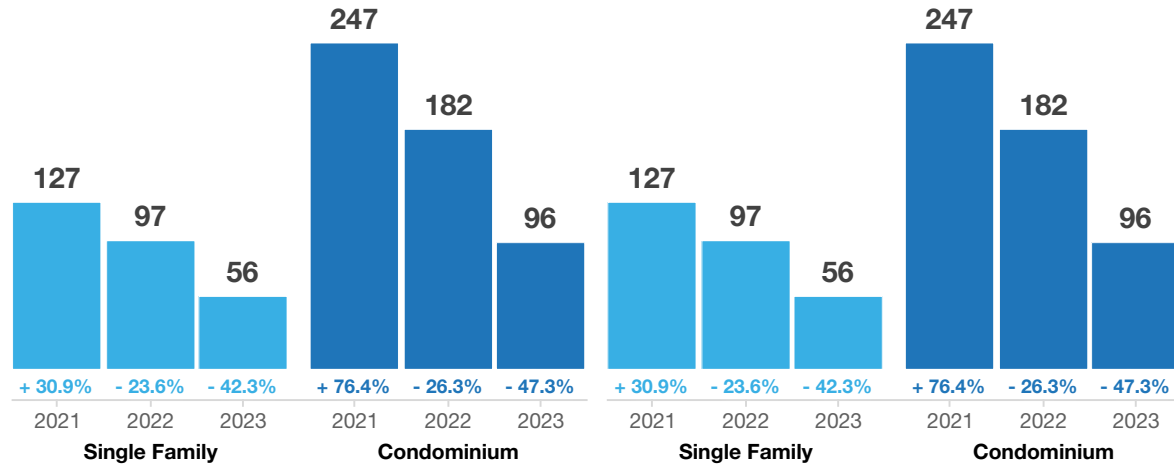
Pending Sales

A count of the properties on which offers have been accepted in a given month.



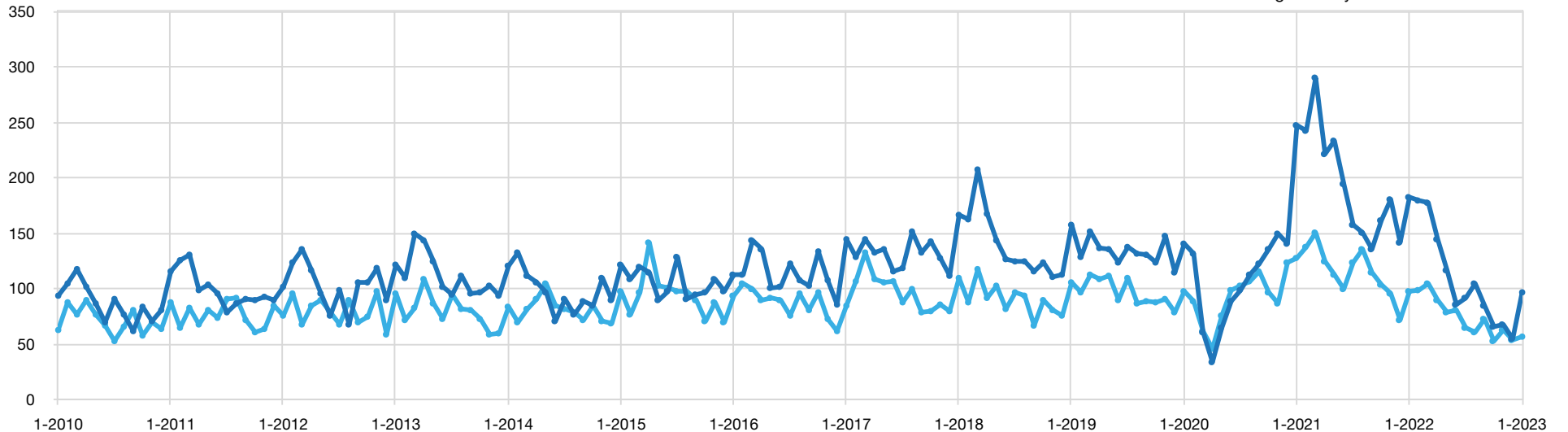
January

Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2022	98	- 28.5%	179	- 26.0%
Mar-2022	104	- 30.7%	177	- 39.0%
Apr-2022	89	- 28.2%	144	- 34.8%
May-2022	78	- 30.4%	116	- 50.2%
Jun-2022	80	- 19.2%	85	- 56.2%
Jul-2022	64	- 48.0%	91	- 42.0%
Aug-2022	60	- 55.6%	104	- 30.7%
Sep-2022	72	- 36.8%	84	- 37.8%
Oct-2022	52	- 49.5%	65	- 59.6%
Nov-2022	62	- 34.7%	67	- 62.8%
Dec-2022	53	- 25.4%	54	- 61.7%
Jan-2023	56	- 42.3%	96	- 47.3%
12-Month Avg	72	- 36.3%	105	- 45.0%

Historical Pending Sales by Month

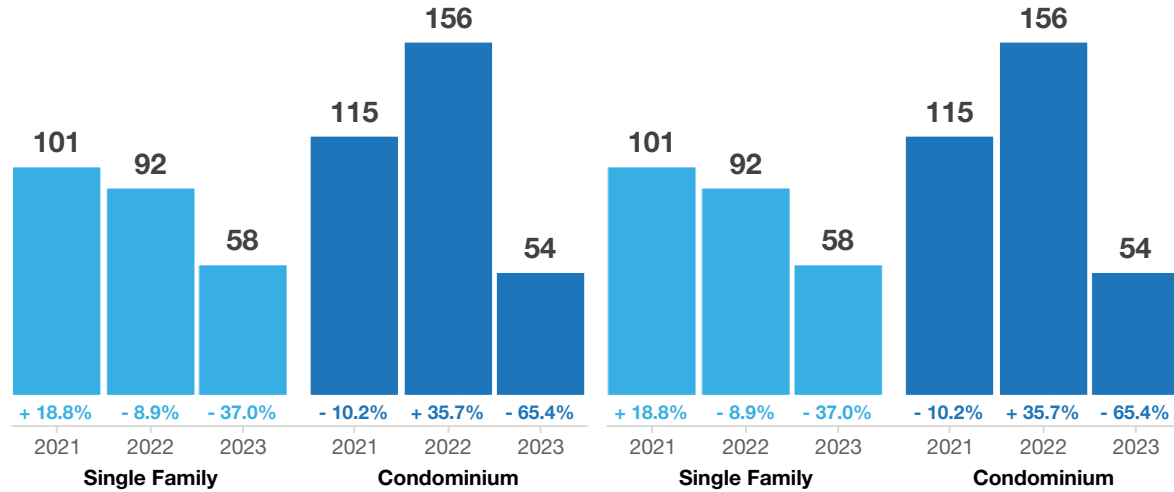


Closed Sales

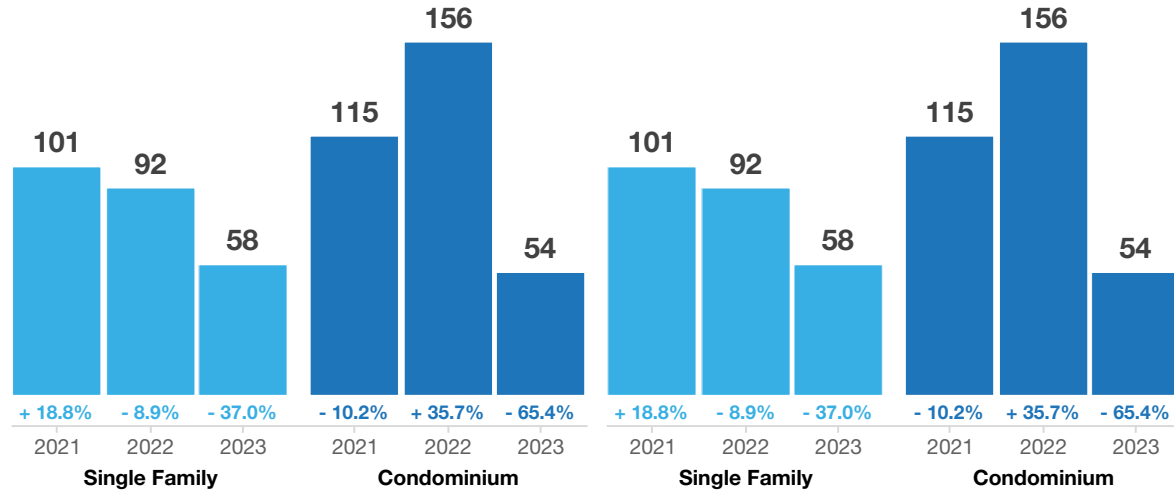
A count of the actual sales that closed in a given month.



January

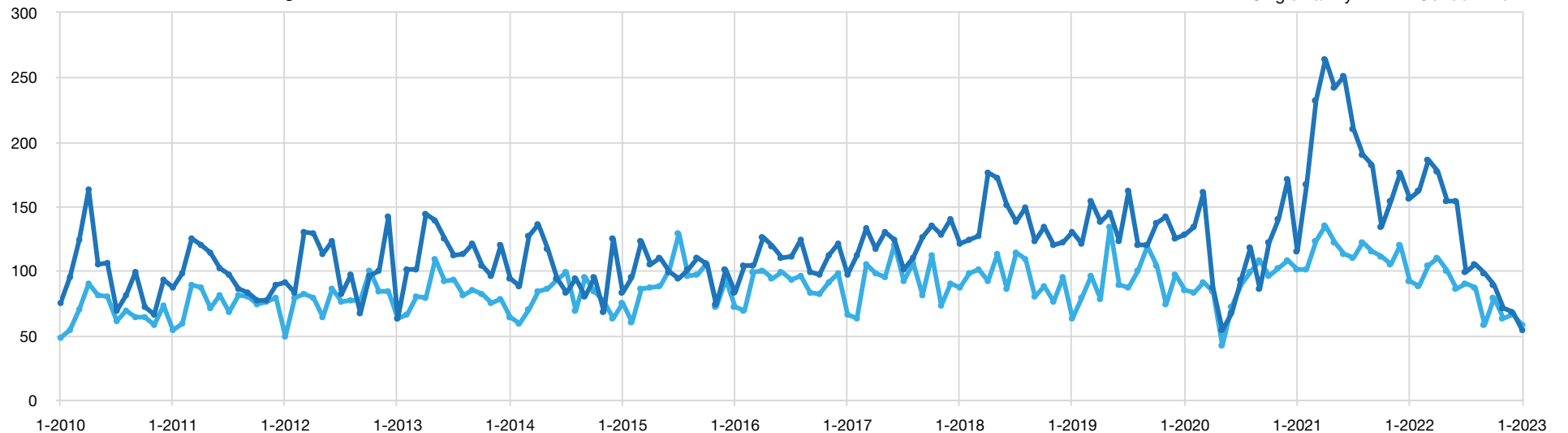


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2022	88	- 12.9%	162	- 3.0%
Mar-2022	104	- 15.4%	186	- 19.8%
Apr-2022	110	- 18.5%	177	- 33.0%
May-2022	100	- 18.0%	154	- 36.4%
Jun-2022	86	- 23.9%	154	- 38.6%
Jul-2022	90	- 18.2%	99	- 52.9%
Aug-2022	87	- 28.7%	105	- 44.7%
Sep-2022	58	- 49.6%	98	- 46.2%
Oct-2022	79	- 28.8%	89	- 33.6%
Nov-2022	63	- 40.0%	71	- 53.9%
Dec-2022	66	- 45.0%	68	- 61.4%
Jan-2023	58	- 37.0%	54	- 65.4%
12-Month Avg	82	- 28.1%	118	- 40.1%

Historical Closed Sales by Month

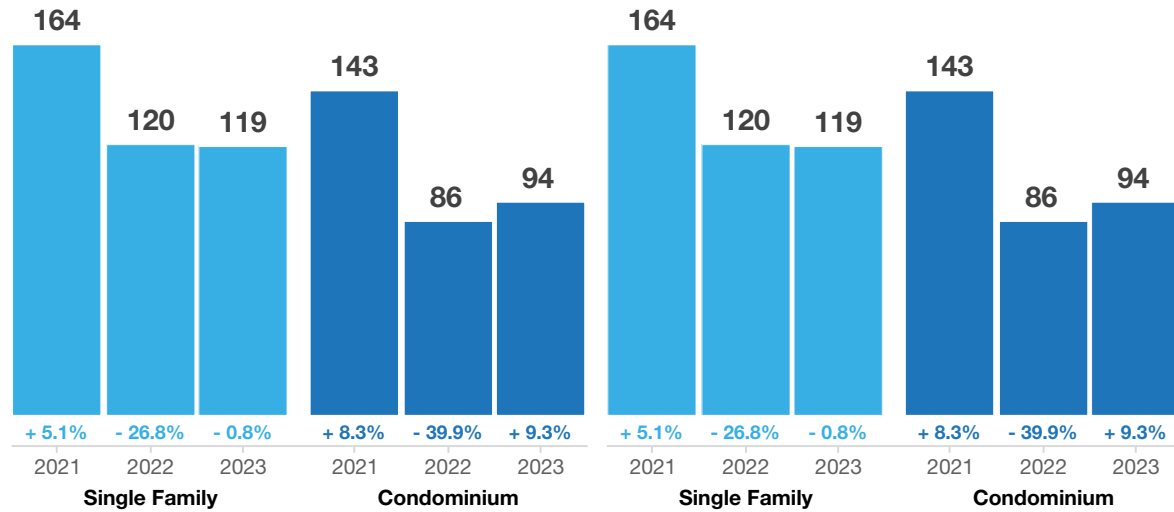


Days on Market Until Sale

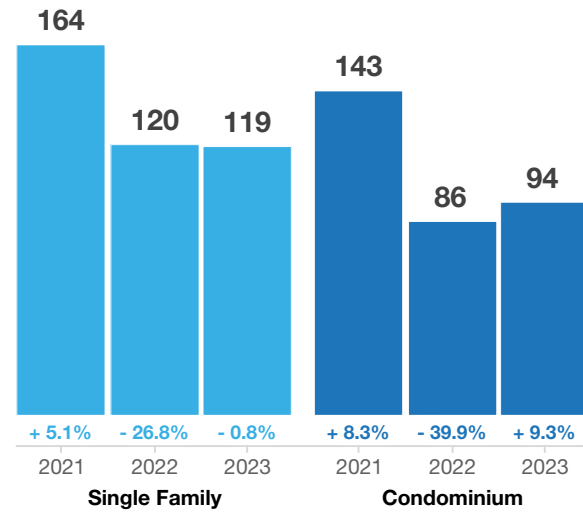
Average number of days between when a property is listed and when it closed in a given month.



January



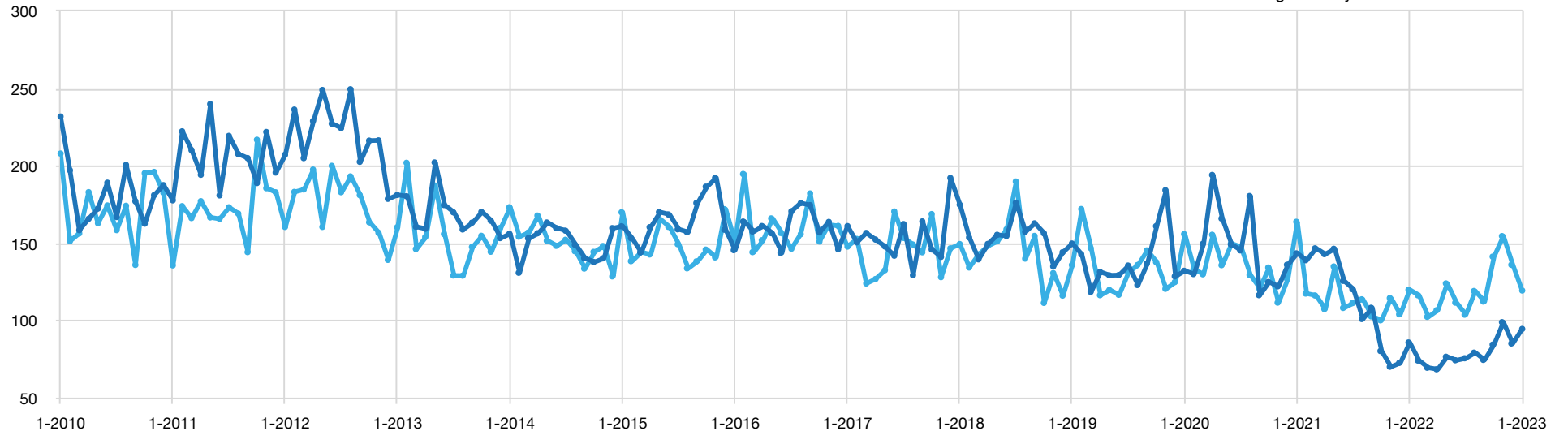
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2022	116	- 0.9%	74	- 46.8%
Mar-2022	102	- 12.1%	69	- 53.1%
Apr-2022	107	0.0%	68	- 52.4%
May-2022	124	- 8.1%	76	- 47.9%
Jun-2022	111	+ 2.8%	74	- 41.3%
Jul-2022	104	- 6.3%	76	- 36.7%
Aug-2022	119	+ 4.4%	79	- 21.8%
Sep-2022	112	+ 8.7%	74	- 31.5%
Oct-2022	141	+ 41.0%	84	+ 5.0%
Nov-2022	155	+ 36.0%	99	+ 41.4%
Dec-2022	136	+ 30.8%	85	+ 16.4%
Jan-2023	119	- 0.8%	94	+ 9.3%
12-Month Avg*	119	+ 5.8%	77	- 34.0%

* Days on Market for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

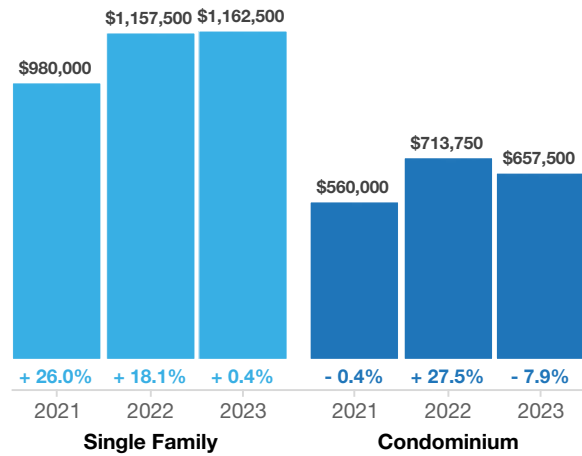


Median Sales Price

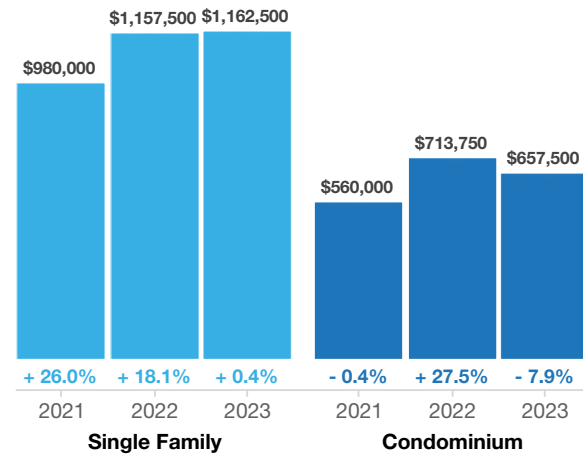
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



January



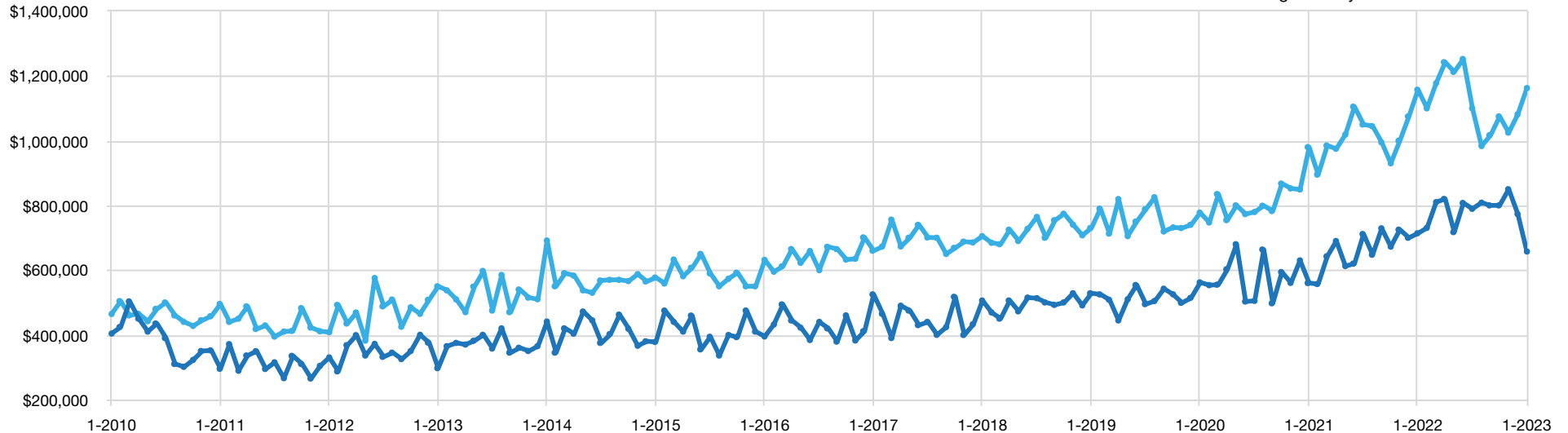
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2022	\$1,100,000	+ 22.9%	\$730,500	+ 31.2%
Mar-2022	\$1,177,500	+ 19.5%	\$810,000	+ 26.1%
Apr-2022	\$1,242,500	+ 27.4%	\$820,000	+ 18.8%
May-2022	\$1,212,500	+ 19.0%	\$717,500	+ 17.1%
Jun-2022	\$1,252,500	+ 13.3%	\$807,500	+ 30.2%
Jul-2022	\$1,100,000	+ 4.8%	\$789,500	+ 11.0%
Aug-2022	\$983,575	- 5.9%	\$808,379	+ 24.8%
Sep-2022	\$1,016,850	+ 2.2%	\$800,000	+ 9.7%
Oct-2022	\$1,075,000	+ 15.6%	\$800,000	+ 19.0%
Nov-2022	\$1,025,000	+ 2.5%	\$850,000	+ 17.2%
Dec-2022	\$1,081,250	+ 0.6%	\$773,500	+ 10.5%
Jan-2023	\$1,162,500	+ 0.4%	\$657,500	- 7.9%
12-Month Avg*	\$1,105,000	+ 10.5%	\$785,000	+ 18.0%

* Median Sales Price for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Median Sales Price by Month

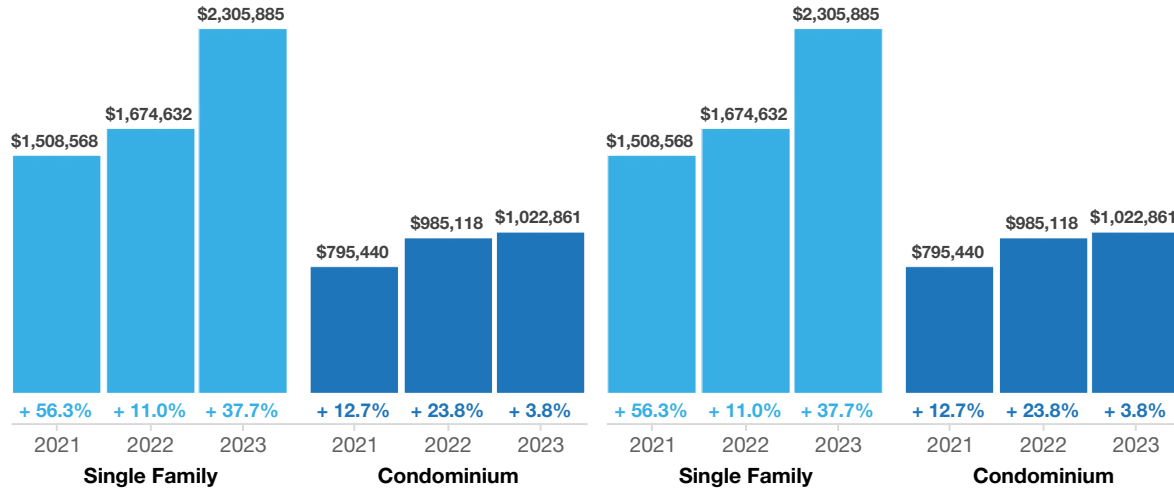


Average Sales Price

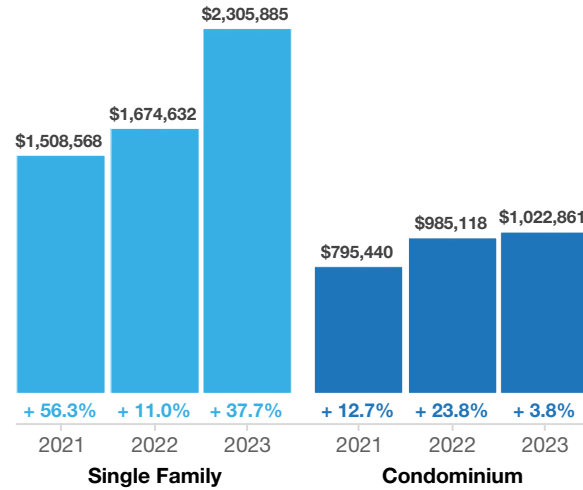
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



January



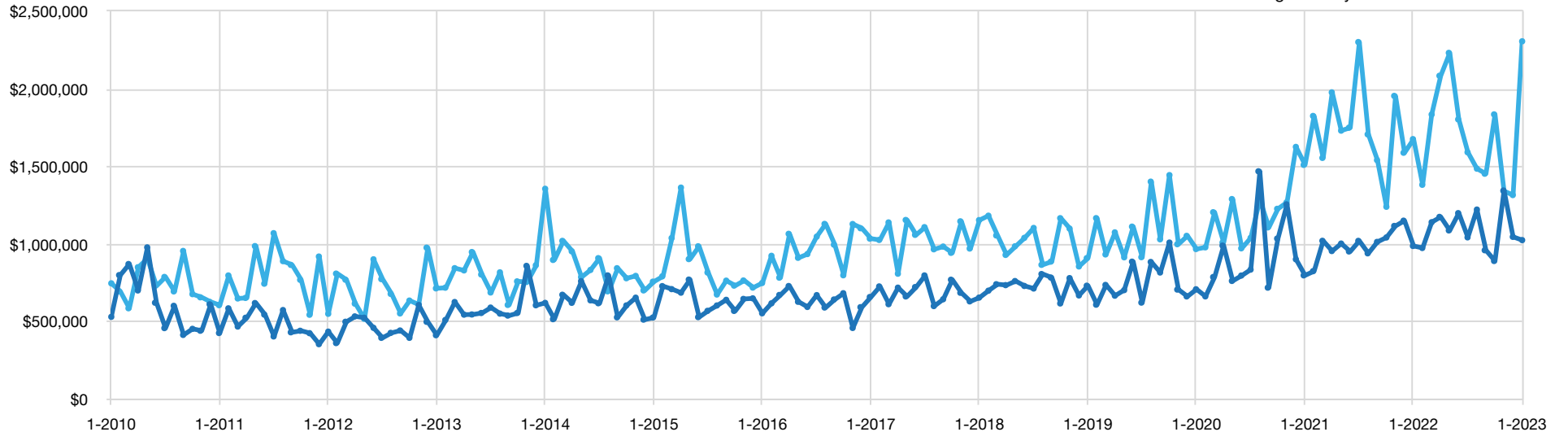
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2022	\$1,379,944	- 24.3%	\$972,040	+ 18.2%
Mar-2022	\$1,833,508	+ 18.0%	\$1,138,375	+ 11.8%
Apr-2022	\$2,083,500	+ 5.4%	\$1,172,619	+ 23.1%
May-2022	\$2,231,256	+ 29.0%	\$1,085,476	+ 8.5%
Jun-2022	\$1,802,070	+ 3.1%	\$1,196,990	+ 26.0%
Jul-2022	\$1,589,922	- 30.9%	\$1,040,620	+ 2.2%
Aug-2022	\$1,484,007	- 13.0%	\$1,219,949	+ 30.1%
Sep-2022	\$1,451,482	- 5.7%	\$957,529	- 5.3%
Oct-2022	\$1,834,189	+ 48.2%	\$888,247	- 14.6%
Nov-2022	\$1,339,055	- 31.5%	\$1,343,041	+ 20.5%
Dec-2022	\$1,313,617	- 17.2%	\$1,044,015	- 9.1%
Jan-2023	\$2,305,885	+ 37.7%	\$1,022,861	+ 3.8%
12-Month Avg*	\$1,744,689	+ 0.5%	\$1,096,579	+ 10.1%

* Avg. Sales Price for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Average Sales Price by Month



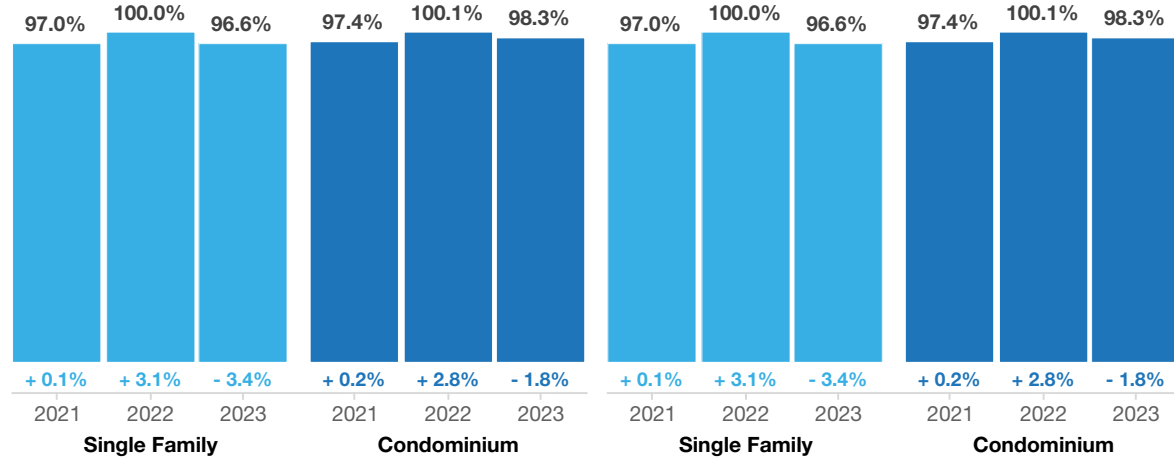
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



January

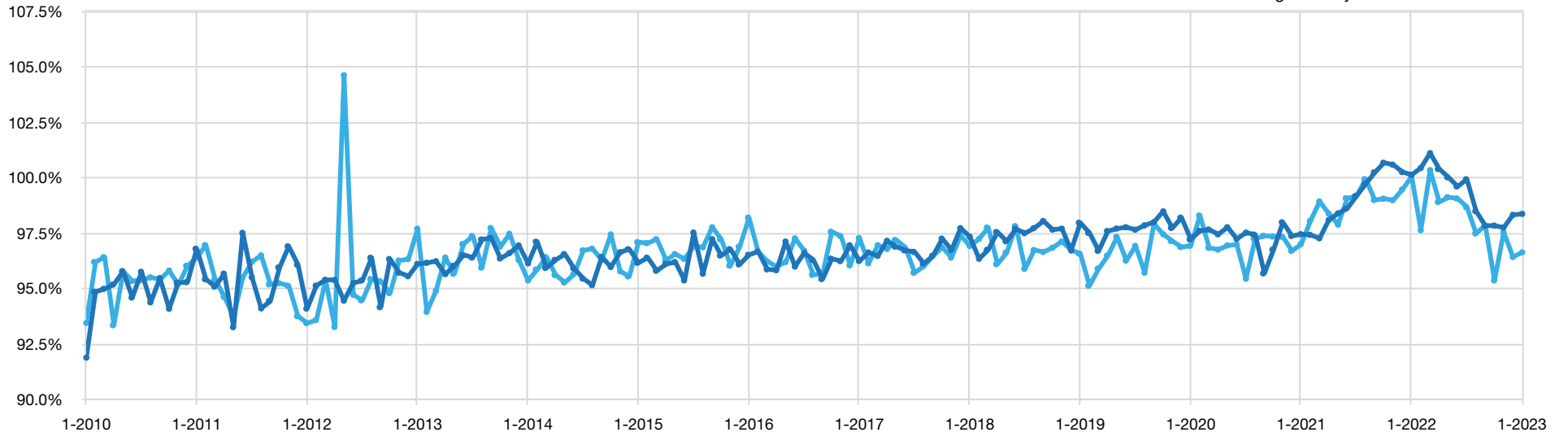
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2022	97.6%	- 0.4%	100.4%	+ 3.1%
Mar-2022	100.3%	+ 1.4%	101.1%	+ 4.0%
Apr-2022	98.9%	+ 0.5%	100.4%	+ 2.3%
May-2022	99.1%	+ 1.2%	100.0%	+ 1.6%
Jun-2022	99.0%	0.0%	99.6%	+ 1.0%
Jul-2022	98.7%	- 0.4%	99.9%	+ 0.8%
Aug-2022	97.5%	- 2.4%	98.5%	- 1.2%
Sep-2022	97.8%	- 1.2%	97.8%	- 2.4%
Oct-2022	95.3%	- 3.7%	97.8%	- 2.9%
Nov-2022	97.5%	- 1.5%	97.7%	- 2.9%
Dec-2022	96.4%	- 3.0%	98.3%	- 1.9%
Jan-2023	96.6%	- 3.4%	98.3%	- 1.8%
12-Month Avg*	98.1%	- 0.9%	99.5%	+ 0.5%

* Pct. of List Price Received for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month



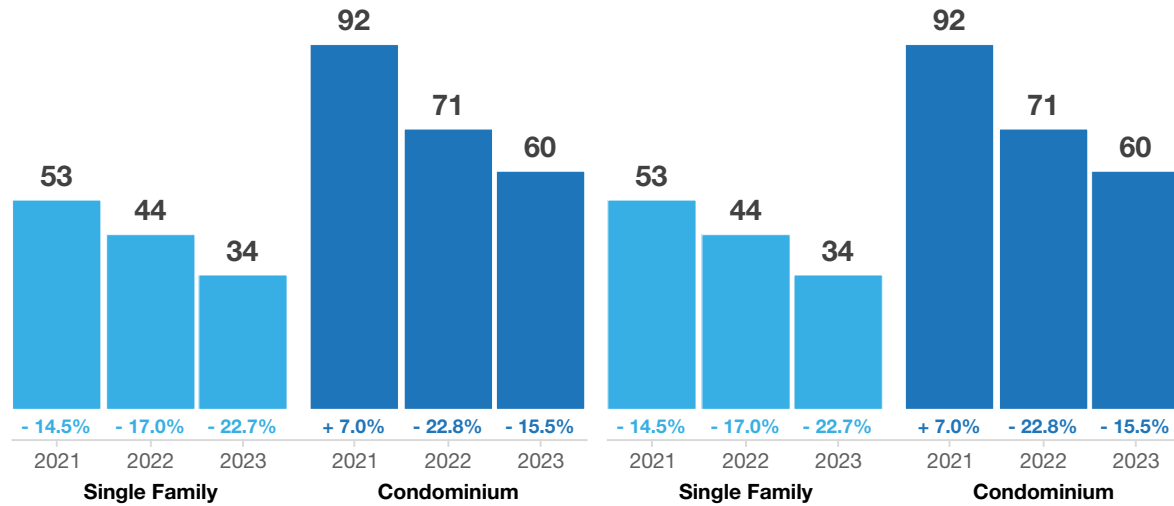
Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



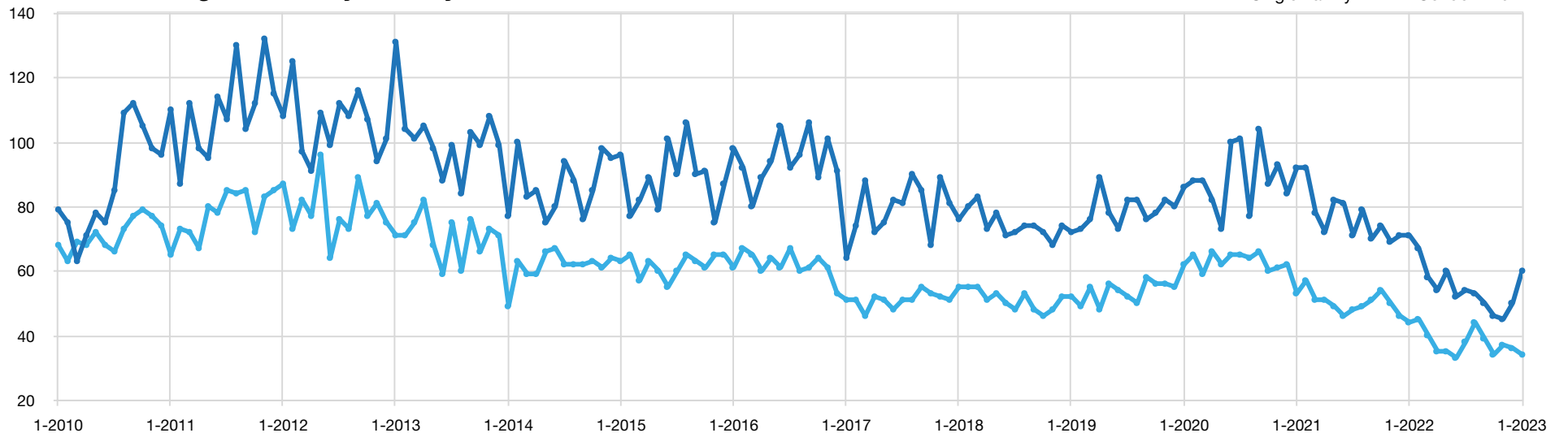
January

Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2022	45	- 21.1%	67	- 27.2%
Mar-2022	40	- 21.6%	58	- 25.6%
Apr-2022	35	- 31.4%	54	- 25.0%
May-2022	35	- 28.6%	60	- 26.8%
Jun-2022	33	- 28.3%	52	- 35.8%
Jul-2022	38	- 20.8%	54	- 23.9%
Aug-2022	44	- 10.2%	53	- 32.9%
Sep-2022	39	- 23.5%	50	- 28.6%
Oct-2022	34	- 37.0%	46	- 37.8%
Nov-2022	37	- 26.0%	45	- 34.8%
Dec-2022	36	- 21.7%	50	- 29.6%
Jan-2023	34	- 22.7%	60	- 15.5%
12-Month Avg	38	- 24.0%	54	- 28.9%

Historical Housing Affordability Index by Month

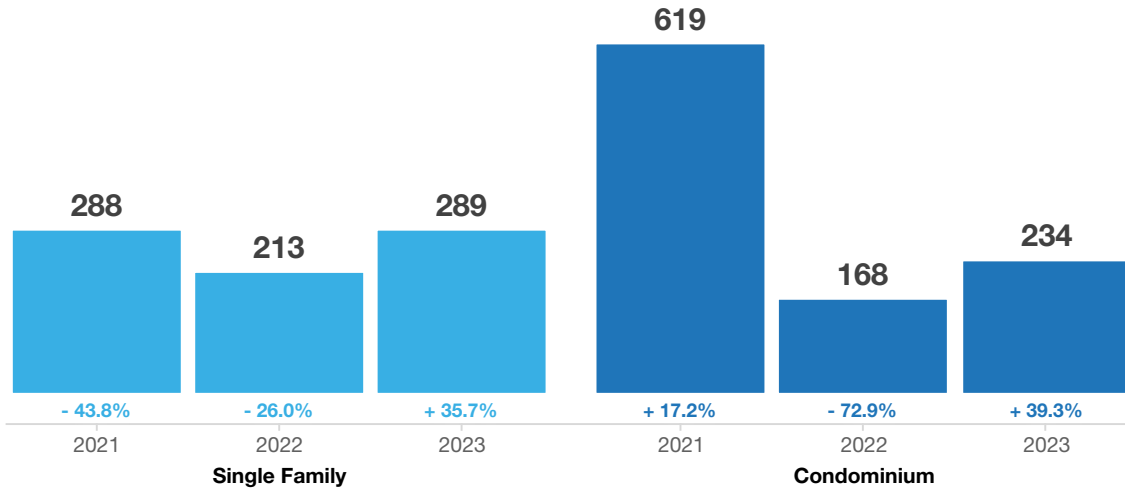


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

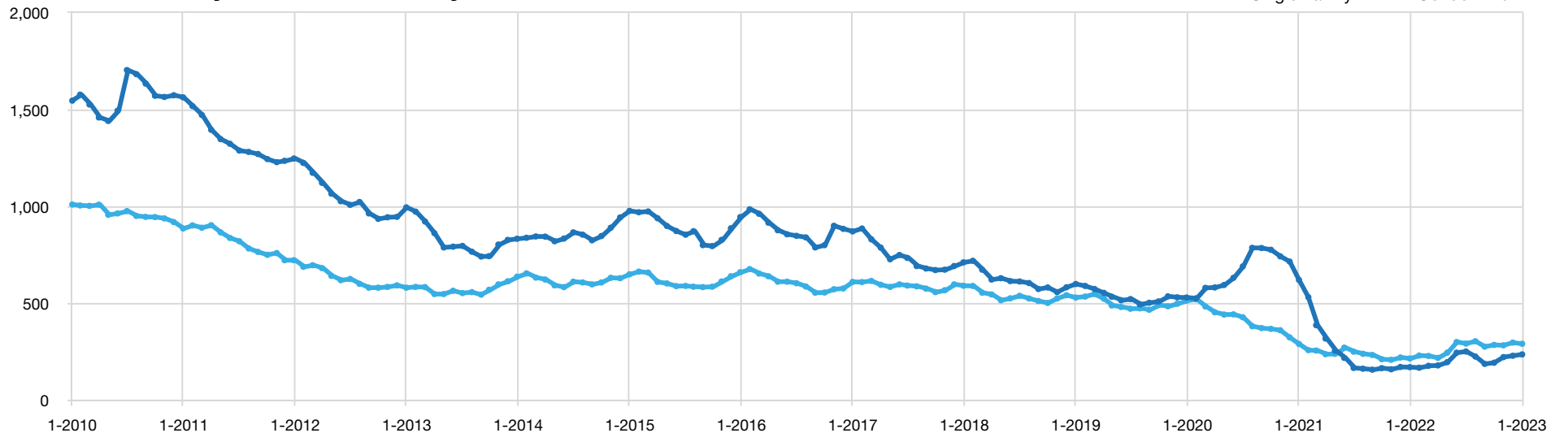


January



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2022	228	- 10.9%	165	- 68.9%
Mar-2022	226	- 11.0%	175	- 54.5%
Apr-2022	216	- 8.1%	177	- 44.0%
May-2022	243	+ 2.5%	194	- 23.3%
Jun-2022	298	+ 10.8%	243	+ 12.5%
Jul-2022	290	+ 16.9%	249	+ 51.8%
Aug-2022	302	+ 27.4%	223	+ 39.4%
Sep-2022	274	+ 18.6%	185	+ 19.4%
Oct-2022	283	+ 35.4%	191	+ 17.2%
Nov-2022	281	+ 36.4%	220	+ 40.1%
Dec-2022	295	+ 35.3%	227	+ 34.3%
Jan-2023	289	+ 35.7%	234	+ 39.3%
12-Month Avg	269	+ 15.0%	207	- 12.3%

Historical Inventory of Homes for Sale by Month

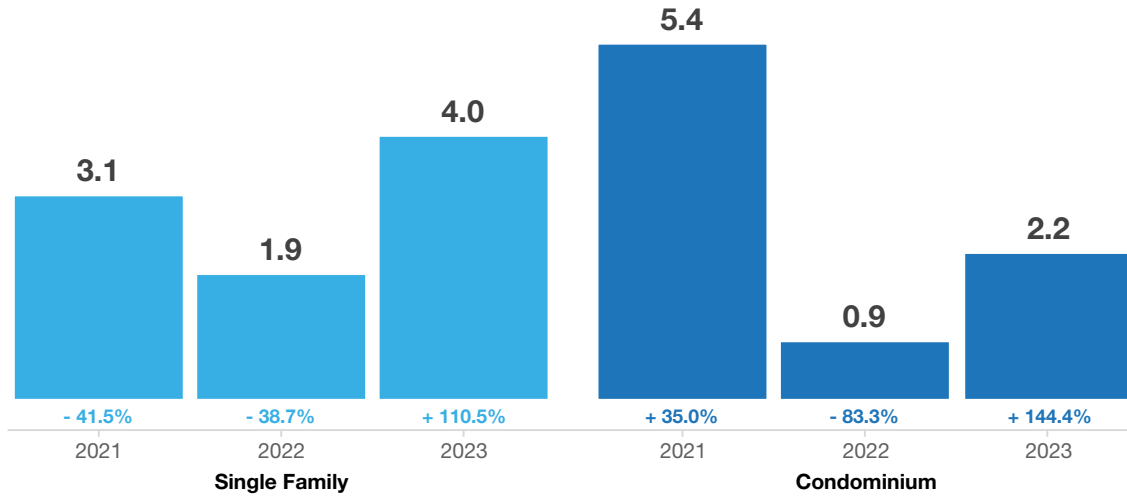


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



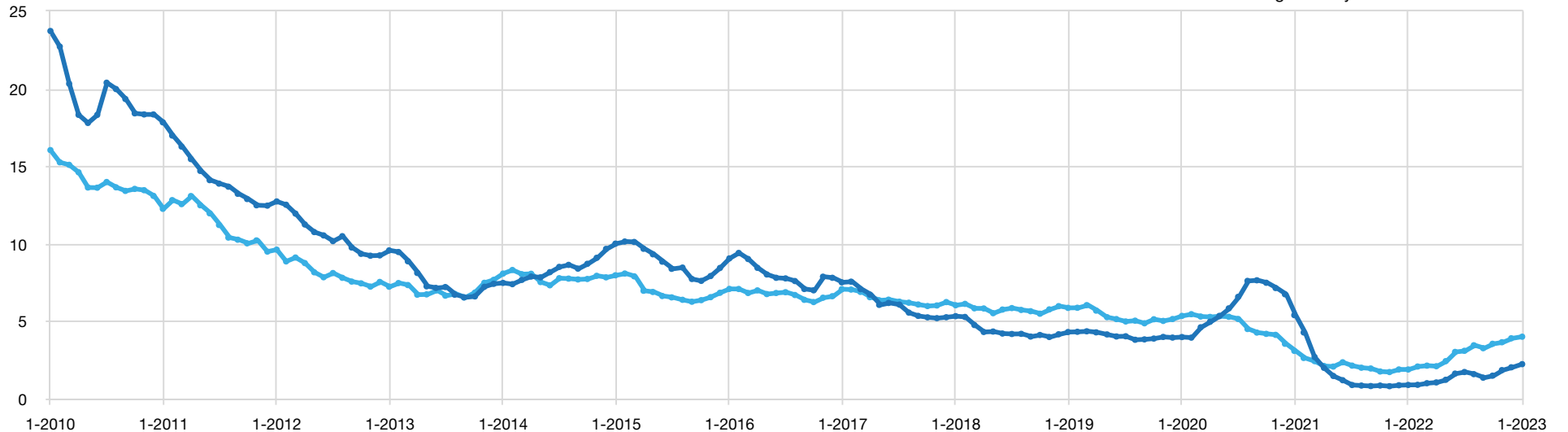
January



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Feb-2022	2.1	- 19.2%	0.9	- 79.1%
Mar-2022	2.1	- 12.5%	1.0	- 63.0%
Apr-2022	2.1	0.0%	1.0	- 50.0%
May-2022	2.4	+ 14.3%	1.2	- 20.0%
Jun-2022	3.0	+ 30.4%	1.6	+ 33.3%
Jul-2022	3.1	+ 47.6%	1.7	+ 88.9%
Aug-2022	3.4	+ 70.0%	1.6	+ 100.0%
Sep-2022	3.3	+ 73.7%	1.4	+ 75.0%
Oct-2022	3.5	+ 94.4%	1.5	+ 87.5%
Nov-2022	3.6	+ 111.8%	1.8	+ 125.0%
Dec-2022	3.9	+ 105.3%	2.0	+ 122.2%
Jan-2023	4.0	+ 110.5%	2.2	+ 144.4%
12-Month Avg*	3.0	+ 47.1%	1.5	+ 2.6%

* Months Supply for all properties from February 2022 through January 2023. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	1-2022	1-2023	% Change	YTD 2022	YTD 2023	% Change
New Listings		357	208	- 41.7%	357	208	- 41.7%
Pending Sales		311	161	- 48.2%	311	161	- 48.2%
Closed Sales		269	131	- 51.3%	269	131	- 51.3%
Days on Market Until Sale		106	118	+ 11.3%	106	118	+ 11.3%
Median Sales Price		\$870,000	\$881,500	+ 1.3%	\$870,000	\$881,500	+ 1.3%
Average Sales Price		\$1,217,781	\$1,664,051	+ 36.6%	\$1,217,781	\$1,664,051	+ 36.6%
Percent of List Price Received		99.7%	97.5%	- 2.2%	99.7%	97.5%	- 2.2%
Housing Affordability Index		58	45	- 22.4%	58	45	- 22.4%
Inventory of Homes for Sale		516	669	+ 29.7%	—	—	—
Months Supply of Inventory		1.5	3.4	+ 126.7%	—	—	—

Single Family Monthly Sales Volume

January 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	January 2023			December 2022			January 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	8	\$15,128,000	\$1,447,500	8	\$14,075,000	\$1,390,000	7	\$8,816,100	\$1,063,500
Hana	0	--	--	0	--	--	1	\$2,800,000	\$2,800,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	0	--	--	3	\$10,140,000	\$3,000,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	10	\$9,405,750	\$922,500	15	\$14,485,336	\$930,000	10	\$8,139,000	\$857,000
Kapalua	2	\$9,925,000	\$4,962,500	0	--	--	2	\$8,175,000	\$4,087,500
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	2	\$1,450,000	\$725,000	0	--	--
Kihei	3	\$5,695,000	\$1,800,000	8	\$10,722,000	\$1,250,000	14	\$19,850,000	\$1,272,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$3,430,000	\$1,450,000	5	\$6,808,000	\$1,290,000	4	\$9,807,000	\$2,223,500
Lahaina	5	\$20,125,000	\$2,100,000	5	\$8,382,965	\$1,285,000	4	\$7,745,000	\$1,925,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	2	\$1,350,000	\$675,000	3	\$2,829,000	\$999,000	13	\$13,200,316	\$870,000
Maui Meadows	1	\$3,607,000	\$3,607,000	1	\$1,200,000	\$1,200,000	5	\$10,188,800	\$1,995,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	4	\$5,849,999	\$1,525,000	2	\$2,950,000	\$1,475,000	3	\$8,198,000	\$1,699,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	2	\$2,000,000	\$1,000,000	3	\$3,120,000	\$750,000
Spreckelsville/Paia/Kuau	1	\$2,572,603	\$2,572,603	4	\$12,110,000	\$3,052,500	2	\$5,260,000	\$2,630,000
Wailea/Makena	3	\$40,823,491	\$5,700,000	0	--	--	5	\$24,660,000	\$3,295,000
Wailuku	14	\$14,259,500	\$975,000	9	\$8,772,399	\$910,300	15	\$13,520,969	\$845,650
Lanai	1	\$695,000	\$695,000	0	--	--	0	--	--
Molokai	1	\$875,000	\$875,000	2	\$914,000	\$457,000	1	\$446,000	\$446,000
All MLS	58	\$133,741,343	\$1,162,500	66	\$86,698,700	\$1,081,250	92	\$154,066,185	\$1,157,500

Condominium Monthly Sales Volume

January 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	January 2023			December 2022			January 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	1	\$675,000	\$675,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	3	\$4,180,000	\$1,030,000	3	\$4,645,000	\$1,350,000	15	\$27,310,500	\$1,600,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	2	\$520,000	\$260,000	5	\$1,156,000	\$255,000	4	\$647,000	\$155,500
Kapalua	1	\$655,000	\$655,000	1	\$2,895,000	\$2,895,000	5	\$18,640,000	\$3,000,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	13	\$12,407,500	\$770,000	25	\$20,501,499	\$720,000	59	\$43,035,900	\$652,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	8	\$5,510,000	\$710,000	5	\$8,925,000	\$1,275,000	6	\$5,252,500	\$735,000
Maalaea	3	\$2,214,000	\$729,000	4	\$2,534,000	\$672,000	9	\$5,710,000	\$500,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	16	\$9,477,000	\$530,500	10	\$8,065,000	\$735,000	33	\$27,208,500	\$667,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	4	\$18,622,000	\$3,050,000	7	\$17,414,000	\$1,795,000	10	\$18,381,000	\$1,690,000
Wailuku	2	\$1,149,000	\$574,500	7	\$4,587,500	\$690,000	9	\$5,543,000	\$756,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	2	\$500,000	\$250,000	1	\$270,000	\$270,000	5	\$1,275,000	\$255,000
All MLS	54	\$55,234,500	\$657,500	68	\$70,992,999	\$773,500	156	\$153,678,400	\$713,750

Land Monthly Sales Volume

January 2023



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	January 2023			December 2022			January 2022		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$4,435,765	\$648,000	3	\$15,076,000	\$926,000	2	\$2,420,000	\$1,210,000
Hana	0	--	--	1	\$350,000	\$350,000	1	\$500,000	\$500,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$10,825,000	\$5,412,500	2	\$3,850,000	\$1,925,000	3	\$2,060,000	\$550,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	2	\$3,175,000	\$1,587,500	2	\$4,142,500	\$2,071,250
Kaupo	0	--	--	1	\$515,000	\$515,000	0	--	--
Keanae	0	--	--	1	\$50,000	--	0	--	--
Kihei	0	--	--	0	--	--	4	\$5,560,000	\$1,350,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	4	\$7,750,000	\$1,950,000	1	\$2,225,000	\$2,225,000	4	\$3,385,000	\$825,000
Lahaina	0	--	--	1	\$720,000	\$720,000	0	--	--
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$1,500,000	\$1,500,000	2	\$2,240,000	\$1,120,000	1	\$777,000	\$777,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$2,500,000	\$2,500,000	0	--	--	0	--	--
Wailuku	6	\$2,515,000	\$481,250	29	\$14,030,100	\$500,000	2	\$500,000	\$250,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$225,000	\$225,000	2	\$600,000	\$300,000	2	\$494,000	\$247,000
All MLS	19	\$29,750,765	\$611,500	45	\$42,831,100	\$517,500	21	\$19,838,500	\$777,000

Single Family Sales – Year to Date

January 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-23 YTD Sales	Jan-22 YTD Sales	Unit Change	Percent Change	Jan-23 YTD Average	Jan-22 YTD Average	Dollar Change	Percent Change	Jan-23 YTD Median	Jan-22 YTD Median	Dollar Change	Percent Change	Jan-23 YTD Volume	Jan-22 YTD Volume	Dollar Change	Percent Change
Haiku	8	7	+1	+14.3%	\$1,891,000	\$1,259,443	+\$631,557	+50.1%	\$1,447,500	\$1,063,500	+\$384,000	+36.1%	\$15,128,000	\$8,816,100	+\$6,311,900	+71.6%
Hana	0	1	-1	-100.0%	--	\$2,800,000	--	--	--	\$2,800,000	--	--	\$0	\$2,800,000	-\$2,800,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	0	3	-3	-100.0%	--	\$3,380,000	--	--	--	\$3,000,000	--	--	\$0	\$10,140,000	-\$10,140,000	-100.0%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	10	10	0	0.0%	\$940,575	\$813,900	+\$126,675	+15.6%	\$922,500	\$857,000	+\$65,500	+7.6%	\$9,405,750	\$8,139,000	+\$1,266,750	+15.6%
Kapalua	2	2	0	0.0%	\$4,962,500	\$4,087,500	+\$875,000	+21.4%	\$4,962,500	\$4,087,500	+\$875,000	+21.4%	\$9,925,000	\$8,175,000	+\$1,750,000	+21.4%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	3	14	-11	-78.6%	\$1,898,333	\$1,417,857	+\$480,476	+33.9%	\$1,800,000	\$1,272,500	+\$527,500	+41.5%	\$5,695,000	\$19,850,000	-\$14,155,000	-71.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	3	4	-1	-25.0%	\$1,143,333	\$2,451,750	-\$1,308,417	-53.4%	\$1,450,000	\$2,223,500	-\$773,500	-34.8%	\$3,430,000	\$9,807,000	-\$6,377,000	-65.0%
Lahaina	5	4	+1	+25.0%	\$4,025,000	\$1,936,250	+\$2,088,750	+107.9%	\$2,100,000	\$1,925,000	+\$175,000	+9.1%	\$20,125,000	\$7,745,000	+\$12,380,000	+159.8%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	2	13	-11	-84.6%	\$675,000	\$1,015,409	-\$340,409	-33.5%	\$675,000	\$870,000	-\$195,000	-22.4%	\$1,350,000	\$13,200,316	-\$11,850,316	-89.8%
Maui Meadows	1	5	-4	-80.0%	\$3,607,000	\$2,037,760	+\$1,569,240	+77.0%	\$3,607,000	\$1,995,000	+\$1,612,000	+80.8%	\$3,607,000	\$10,188,800	-\$6,581,800	-64.6%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	4	3	+1	+33.3%	\$1,462,500	\$2,732,667	-\$1,270,167	-46.5%	\$1,525,000	\$1,699,000	-\$174,000	-10.2%	\$5,849,999	\$8,198,000	-\$2,348,001	-28.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	3	-3	-100.0%	--	\$1,040,000	--	--	--	\$750,000	--	--	\$0	\$3,120,000	-\$3,120,000	-100.0%
Spreckelsville/Paia/Kuau	1	2	-1	-50.0%	\$2,572,603	\$2,630,000	-\$57,397	-2.2%	\$2,572,603	\$2,630,000	-\$57,397	-2.2%	\$2,572,603	\$5,260,000	-\$2,687,397	-51.1%
Wailea/Makena	3	5	-2	-40.0%	\$13,607,830	\$4,932,000	+\$8,675,830	+175.9%	\$5,700,000	\$3,295,000	+\$2,405,000	+73.0%	\$40,823,491	\$24,660,000	+\$16,163,491	+65.5%
Wailuku	14	15	-1	-6.7%	\$1,018,536	\$901,398	+\$117,138	+13.0%	\$975,000	\$845,650	+\$129,350	+15.3%	\$14,259,500	\$13,520,969	+\$738,531	+5.5%
Lanai	1	0	+1	--	\$695,000	--	--	--	\$695,000	--	--	--	\$695,000	\$0	+\$695,000	--
Molokai	1	1	0	0.0%	\$875,000	\$446,000	+\$429,000	+96.2%	\$875,000	\$446,000	+\$429,000	+96.2%	\$875,000	\$446,000	+\$429,000	+96.2%
All MLS	58	92	-34	-37.0%	\$2,305,885	\$1,674,632	+\$631,253	+37.7%	\$1,162,500	\$1,157,500	+\$5,000	+0.4%	\$133,741,343	\$154,066,185	-\$20,324,842	-13.2%

Total Condominium Sales – Year to Date

January 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-23 YTD Sales	Jan-22 YTD Sales	Unit Change	Percent Change	Jan-23 YTD Average	Jan-22 YTD Average	Dollar Change	Percent Change	Jan-23 YTD Median	Jan-22 YTD Median	Dollar Change	Percent Change	Jan-23 YTD Volume	Jan-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$675,000	--	--	--	\$675,000	--	--	\$0	\$675,000	-\$675,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	3	15	-12	-80.0%	\$1,393,333	\$1,820,700	-\$427,367	-23.5%	\$1,030,000	\$1,600,000	-\$570,000	-35.6%	\$4,180,000	\$27,310,500	-\$23,130,500	-84.7%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	2	4	-2	-50.0%	\$260,000	\$161,750	+\$98,250	+60.7%	\$260,000	\$155,500	+\$104,500	+67.2%	\$520,000	\$647,000	-\$127,000	-19.6%
Kapalua	1	5	-4	-80.0%	\$655,000	\$3,728,000	-\$3,073,000	-82.4%	\$655,000	\$3,000,000	-\$2,345,000	-78.2%	\$655,000	\$18,640,000	-\$17,985,000	-96.5%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	13	59	-46	-78.0%	\$954,423	\$729,422	+\$225,001	+30.8%	\$770,000	\$652,500	+\$117,500	+18.0%	\$12,407,500	\$43,035,900	-\$30,628,400	-71.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	8	6	+2	+33.3%	\$688,750	\$875,417	-\$186,667	-21.3%	\$710,000	\$735,000	-\$25,000	-3.4%	\$5,510,000	\$5,252,500	+\$257,500	+4.9%
Maalaea	3	9	-6	-66.7%	\$738,000	\$634,444	+\$103,556	+16.3%	\$729,000	\$500,000	+\$229,000	+45.8%	\$2,214,000	\$5,710,000	-\$3,496,000	-61.2%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	16	33	-17	-51.5%	\$592,313	\$824,500	-\$232,188	-28.2%	\$530,500	\$667,000	-\$136,500	-20.5%	\$9,477,000	\$27,208,500	-\$17,731,500	-65.2%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	4	10	-6	-60.0%	\$4,655,500	\$1,838,100	+\$2,817,400	+153.3%	\$3,050,000	\$1,690,000	+\$1,360,000	+80.5%	\$18,622,000	\$18,381,000	+\$241,000	+1.3%
Wailuku	2	9	-7	-77.8%	\$574,500	\$615,889	-\$41,389	-6.7%	\$574,500	\$756,000	-\$181,500	-24.0%	\$1,149,000	\$5,543,000	-\$4,394,000	-79.3%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	2	5	-3	-60.0%	\$250,000	\$255,000	-\$5,000	-2.0%	\$250,000	\$255,000	-\$5,000	-2.0%	\$500,000	\$1,275,000	-\$775,000	-60.8%
All MLS	54	156	-102	-65.4%	\$1,022,861	\$985,118	+\$37,743	+3.8%	\$657,500	\$713,750	-\$56,250	-7.9%	\$55,234,500	\$153,678,400	-\$98,443,900	-64.1%

Fee Simple Condominium Sales – Year to Date

January 2023 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-23 YTD Sales	Jan-22 YTD Sales	Unit Change	Percent Change	Jan-23 YTD Average	Jan-22 YTD Average	Dollar Change	Percent Change	Jan-23 YTD Median	Jan-22 YTD Median	Dollar Change	Percent Change	Jan-23 YTD Volume	Jan-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$675,000	--	--	--	\$675,000	--	--	\$0	\$675,000	-\$675,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	2	15	-13	-86.7%	\$1,765,000	\$1,820,700	-\$55,700	-3.1%	\$1,765,000	\$1,600,000	+\$165,000	+10.3%	\$3,530,000	\$27,310,500	-\$23,780,500	-87.1%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	2	4	-2	-50.0%	\$260,000	\$161,750	+\$98,250	+60.7%	\$260,000	\$155,500	+\$104,500	+67.2%	\$520,000	\$647,000	-\$127,000	-19.6%
Kapalua	1	5	-4	-80.0%	\$655,000	\$3,728,000	-\$3,073,000	-82.4%	\$655,000	\$3,000,000	-\$2,345,000	-78.2%	\$655,000	\$18,640,000	-\$17,985,000	-96.5%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	13	58	-45	-77.6%	\$954,423	\$728,050	+\$226,373	+31.1%	\$770,000	\$651,250	+\$118,750	+18.2%	\$12,407,500	\$42,226,900	-\$29,819,400	-70.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	7	6	+1	+16.7%	\$732,143	\$875,417	-\$143,274	-16.4%	\$840,000	\$735,000	+\$105,000	+14.3%	\$5,125,000	\$5,252,500	-\$127,500	-2.4%
Maalaea	1	6	-5	-83.3%	\$825,000	\$703,500	+\$121,500	+17.3%	\$825,000	\$650,500	+\$174,500	+26.8%	\$825,000	\$4,221,000	-\$3,396,000	-80.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	12	30	-18	-60.0%	\$602,750	\$742,283	-\$139,533	-18.8%	\$559,500	\$662,000	-\$102,500	-15.5%	\$7,233,000	\$22,268,500	-\$15,035,500	-67.5%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	4	10	-6	-60.0%	\$4,655,500	\$1,838,100	+\$2,817,400	+153.3%	\$3,050,000	\$1,690,000	+\$1,360,000	+80.5%	\$18,622,000	\$18,381,000	+\$241,000	+1.3%
Wailuku	2	9	-7	-77.8%	\$574,500	\$615,889	-\$41,389	-6.7%	\$574,500	\$756,000	-\$181,500	-24.0%	\$1,149,000	\$5,543,000	-\$4,394,000	-79.3%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	5	-4	-80.0%	\$350,000	\$255,000	+\$95,000	+37.3%	\$350,000	\$255,000	+\$95,000	+37.3%	\$350,000	\$1,275,000	-\$925,000	-72.5%
All MLS	45	149	-104	-69.8%	\$1,120,367	\$982,821	+\$137,545	+14.0%	\$740,000	\$720,000	+\$20,000	+2.8%	\$50,416,500	\$146,440,400	-\$96,023,900	-65.6%

Leasehold Condominium Sales – Year to Date

January 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-23 YTD Sales	Jan-22 YTD Sales	Unit Change	Percent Change	Jan-23 YTD Average	Jan-22 YTD Average	Dollar Change	Percent Change	Jan-23 YTD Median	Jan-22 YTD Median	Dollar Change	Percent Change	Jan-23 YTD Volume	Jan-22 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	1	0	+1	--	\$650,000	--	--	--	\$650,000	--	--	--	\$650,000	\$0	+\$650,000	--
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	0	1	-1	-100.0%	--	\$809,000	--	--	--	\$809,000	--	--	\$0	\$809,000	-\$809,000	-100.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	0	+1	--	\$385,000	--	--	--	\$385,000	--	--	--	\$385,000	\$0	+\$385,000	--
Maalaea	2	3	-1	-33.3%	\$694,500	\$496,333	+\$198,167	+39.9%	\$694,500	\$500,000	+\$194,500	+38.9%	\$1,389,000	\$1,489,000	-\$100,000	-6.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	4	3	+1	+33.3%	\$561,000	\$1,646,667	-\$1,085,667	-65.9%	\$242,000	\$1,325,000	-\$1,083,000	-81.7%	\$2,244,000	\$4,940,000	-\$2,696,000	-54.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	0	+1	--	\$150,000	--	--	--	\$150,000	--	--	--	\$150,000	\$0	+\$150,000	--
All MLS	9	7	+2	+28.6%	\$535,333	\$1,034,000	-\$498,667	-48.2%	\$385,000	\$559,000	-\$174,000	-31.1%	\$4,818,000	\$7,238,000	-\$2,420,000	-33.4%

Land Sales – Year to Date

January 2023 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jan-23 YTD Sales	Jan-22 YTD Sales	Unit Change	Percent Change	Jan-23 YTD Average	Jan-22 YTD Average	Dollar Change	Percent Change	Jan-23 YTD Median	Jan-22 YTD Median	Dollar Change	Percent Change	Jan-23 YTD Volume	Jan-22 YTD Volume	Dollar Change	Percent Change
Haiku	4	2	+2	+100.0%	\$678,588	\$1,210,000	-\$531,412	-43.9%	\$648,000	\$1,210,000	-\$562,000	-46.4%	\$4,435,765	\$2,420,000	+\$2,015,765	+83.3%
Hana	0	1	-1	-100.0%	--	\$500,000	--	--	--	\$500,000	--	--	\$0	\$500,000	-\$500,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	2	3	-1	-33.3%	\$5,412,500	\$686,667	+\$4,725,833	+688.2%	\$5,412,500	\$550,000	+\$4,862,500	+884.1%	\$10,825,000	\$2,060,000	+\$8,765,000	+425.5%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	2	-2	-100.0%	--	\$2,071,250	--	--	--	\$2,071,250	--	--	\$0	\$4,142,500	-\$4,142,500	-100.0%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	0	4	-4	-100.0%	--	\$1,390,000	--	--	--	\$1,350,000	--	--	\$0	\$5,560,000	-\$5,560,000	-100.0%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	4	4	0	0.0%	\$1,937,500	\$846,250	+\$1,091,250	+129.0%	\$1,950,000	\$825,000	+\$1,125,000	+136.4%	\$7,750,000	\$3,385,000	+\$4,365,000	+129.0%
Lahaina	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	1	1	0	0.0%	\$1,500,000	\$777,000	+\$723,000	+93.1%	\$1,500,000	\$777,000	+\$723,000	+93.1%	\$1,500,000	\$777,000	+\$723,000	+93.1%
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	1	0	+1	--	\$2,500,000	--	--	--	\$2,500,000	--	--	--	\$2,500,000	\$0	+\$2,500,000	--
Wailuku	6	2	+4	+200.0%	\$419,167	\$250,000	+\$169,167	+67.7%	\$481,250	\$250,000	+\$231,250	+92.5%	\$2,515,000	\$500,000	+\$2,015,000	+403.0%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	2	-1	-50.0%	\$225,000	\$247,000	-\$22,000	-8.9%	\$225,000	\$247,000	-\$22,000	-8.9%	\$225,000	\$494,000	-\$269,000	-54.5%
All MLS	19	21	-2	-9.5%	\$1,519,487	\$944,690	+\$574,796	+60.8%	\$611,500	\$777,000	-\$165,500	-21.3%	\$29,750,765	\$19,838,500	+\$9,912,265	+50.0%